

Illinois in the International Marketplace

Exports are a Significant Portion of Illinois' Economy

- From 2009 through 2012, Illinois exports increased by \$26.4 billion, or 63%, well above the national average of 47%
- Illinois exports totaled over \$68 billion in 2012, increasing 4.9% or \$3.2 billion over 2011, exceeding average U.S. export growth for the second consecutive year
- Direct exports accounted for 10% of the Gross State Product (GSP) in 2012
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S.

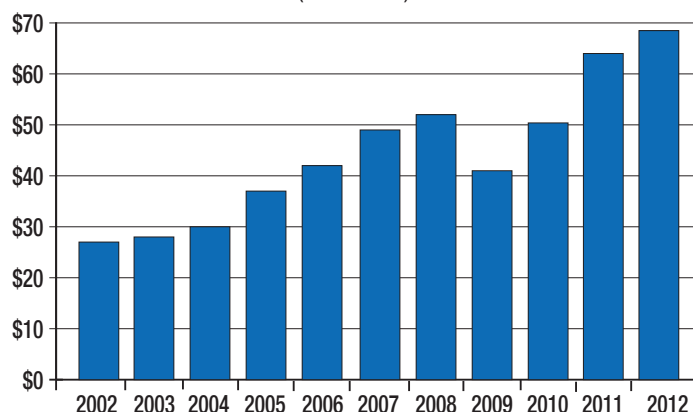
Top 10 Industries for Illinois Exports	Annual 2012 (billions)	Annual 2011 (billions)	Growth (%)
Machinery, Except Electrical	20.1	17.8	12.7
Chemicals	7.9	8.5	-6.6
Transportation Equipment	7.4	6.7	10.3
Computer and Electronic Products	6.3	6.1	3.0
All Agricultural and Food Products	6.2	6.1	2.4
Electrical Equipment, Appliances, and Components	3.3	3.1	5.6
Fabricated Metal Products	3.0	2.9	5.3
Petroleum and Coal Products	2.9	3.1	-7.4
Miscellaneous Manufactured Commodities	2.3	2.3	-1.2
Plastics and Rubber Products	1.9	1.7	12.2
TOTAL ALL COUNTRIES	68.0	64.8	4.9

Illinois' Export Growth Comes from Around the Globe

- 85% of growth came from top 15 markets
- Australia was the largest single contributor to growth by monetary value and percentage, with a \$1.65 billion, or 45% increase over 2011
- Notable growth markets include: Mexico \$0.6 billion (11%); South Africa \$0.3 billion (32%); Chile \$0.3 billion (28%); Belgium \$0.2 billion (14%); China \$0.2 billion (6%)

Illinois Exports

(in billions)



Illinois Exports a Diverse Range of Industrial, Agricultural, and Consumer Products

- 93% of growth came from top 10 industries
- Machinery was the single largest contributor to growth by monetary value and percentage, with a \$2.3 billion, or 13% increase over 2011
- Notable growth industries include:
 - Transportation Equipment \$0.7 billion (10%)
 - Food & Kindred Products \$0.4 billion (13%)
 - Electrical Equipment, Appliances, and Components \$0.2 billion (6%)

Top 10 Countries for Illinois Exports – 70% of Total	Annual 2012 (billions)	Annual 2011 (billions)	Growth (%)
Canada	19.2	19.5	-1.2
Mexico	6.4	5.7	11.3
Australia	5.4	3.7	44.7
China	4.1	3.9	6.4
Germany	2.7	2.5	6.9
Brazil	2.4	2.6	-8.1
Japan	2.2	2.0	6.8
United Kingdom	2.1	2.4	-13.5
Belgium	1.9	1.7	14.4
Chile	1.5	1.2	27.9
TOTAL ALL COUNTRIES	68.0	64.8	4.9

Illinois in the International Marketplace

Foreign Direct Investment (FDI) in Illinois – 2013

- Illinois is home to over 2,000 foreign firms that employ more than 350,000 Illinois residents
- Illinois is ranked 5th among all states and Chicago 2nd among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine)
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange)
- Chicago is the # 1 container hub in the western hemisphere. Illinois' 13 port districts offer many companies direct links to the Atlantic Ocean, Great Lakes, and Gulf of Mexico
- O'Hare is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 3,100 flights per day with non-stop or direct global gateways to 68 international business capitals
- Foreign trade zones, located at seven sites across the state, offer low-cost production and warehousing facilities for import and export-bound products

Illinois' Top Markets for Foreign Direct Investment

Country	Companies	Locations	Employees
UK	225	1,601	83,268
Japan	410	1,387	53,725
Canada	217	1,136	40,334
Germany	231	1,199	38,470
France	105	573	24,726
Switzerland	101	563	19,700
Netherlands	68	399	14,165
Luxembourg	27	270	11,702
New Zealand	14	67	10,269
Italy	64	153	9,785
All Other	557	1,679	53,571
Total	2,019	9,027	359,715

Top 15 Foreign Firms with Employment in Illinois

Firm	Country	Employment
AON	UK	25,403
Harris BMO Bank	Canada	13,483
HSBC Holdings PLC	UK	7,922
Aioi Insurance Co Ltd.	Japan	7,000
Schneider Electric	France	6,750
Arcelormittal SA	Luxembourg	6,672
First Group PLC (Greyhound Lines)	UK	6,465
Canadian National Railway	Canada	6,368
Pactive Corporation	New Zealand	6,178
BP Products North America	UK	5,915
Chrysler-Fiat SA	Italy	5,778
Siemens Industry, Inc.	Germany	5,087
WPP PLC	UK	3,570
Mitsubishi Motors Corporation	Japan	3,358
UCI Holdings Limited (Champion Laboratories, Inc.)	New Zealand	3,281

Top 15 Illinois Firms with Overseas Employment

Firm	Headquarters	Overseas Employment
McDonalds	Oak Brook	161,523
Mondelez Int. (Kraft)	Northfield	38,294
Illinois Tool Works	Elgin	34,212
Sears Holding Co.	Hoffman Estates	29,053
Abbot Laboratories	Abbot Park-N. Chicago	21,691
Caterpillar	Peoria	21,276
Motorola Solutions	Schaumburg	20,116
Jones Lang La Salle, Inc.	Chicago	18,903
Molex, Inc.	Lisle	17,455
Deere & Co.	Moline	15,242
Claire's, Inc.	Hoffman Estates	13,339
Dover Corp.	Downers Grove	10,930
Hillshire Brand (Sara Lee)	Chicago	9,862
Aptargroup, Inc.	Crystal Lake	7,243
Archer Daniels Midland	Decatur	6,822

Export Data Source – WISER

Foreign Direct Investment Data Source – Dunn and Bradstreet January 2013